



# Interior Designer

Enfort Homes – Kirkland, WA

## We:

Love real estate and are passionate about building & developing the highest quality new construction homes in Kirkland, WA. Most Enfort Homes projects are multi-million dollar eastside homes. With a knack for design and an eye for detail, we set high standards for all our construction projects and our chosen subs. We have a tight-knit culture and we work closely as a team, maximizing each person's areas of expertise. We are fast paced and growing quickly. We are hungry to succeed, and willing to work to make it happen. We are energetic & thrive on the fast pace of our industry.

## You:

You are a people-oriented, problem-solver who takes pride in satisfying clients and outsmarting the competition. You thrive in dynamic environments where no two days are the same, and your efforts directly impact the company's success. Whether working in a team or independently, you strive for excellence and are always looking to improve. Your upbeat personality, effective communication skills, and ability to collaborate with consultants make you a valuable asset. You have a keen eye for design, balance, and scale, allowing you to visualize the end product.

## The Job:

The Interior Design Associate will be responsible for creating show-stopping, high-end specification homes for Washington's Eastside market. This role blends creativity with practicality, requiring you to design homes that are both aesthetically pleasing, functional and budget conscious. You will assemble comprehensive design packages, including detailed spec sheets and 3D renderings of each room, using design software like Revit and D5. As a part of Enfort's Design Department, you will work closely with our Architectural Designers and Senior Design Manager, as well as our Construction team, subcontractors, and trades. As our Interior Designer, you will ensure the successful execution of each project from concept to completion.

## Job Responsibilities & Key Milestones:

### Backlog Project Revisions

**Objective:** Review and revise 100% of seven backlogged projects within 45 days to align with current design standards, company preferences, and organizational quality expectations.

**Measurement:** Achieve 100% approval rate of revisions



## Ensure Compliance with Design Standards

**Objective:** Verify that active projects and projects in development align with company design standards

**Measurement:** Achieve a compliance rate of 100% across all in-development projects and 80% across all active projects.

- Conduct thorough reviews of all active and in-development projects within the first 30 days of start.
- Identify and document discrepancies or deviations from established design standards. Provide Narrative to Project Manager responsible for specific project.
- Develop and implement corrective measures for non-compliant projects within 15 days of identification.

## Timely and Comprehensive Design Deliverables:

**Objective:** Deliver high-quality design packages utilizing company Revit template and materials library for each project, ensuring alignment with budget, schedule, and company expectations.

**Measurement:** Enhance project efficiency and client satisfaction by meeting all design milestones on time and within budget, resulting in a 75% reduction in project revision requests.

- Complete and deliver 100% of design packages on or before the agreed-upon schedule.
- Ensure all designs remain within the allocated project budgets through the selection and application of materials specified via company materials library, with no more than a 5% variance
- Include highly detailed and accurate design package within company Revit template, receiving company approval rates of 90% or higher on initial presentations.
- Provide cost breakdowns and timelines as part of the design deliverable package.

## Presale Design Options

**Objective:** Develop comprehensive pre-sale design options tailored to each project to enhance buyer experience and streamline decision-making.

**Measurement:** Increase buyer engagement and satisfaction by offering curated design options, achieving a net positive impact on revenue through reduced sales concessions or increased upsell opportunities.

- Create a minimum of 3 distinct pre-sale design packages for each project before sales launch.



## Innovation and Material Selection

**Objective:** Drive innovation in design by utilizing materials selected from our company materials library creating sustainable, cost-effective, and aesthetically pleasing designs for all company projects.

**Measurement:**

- Research and integrate at least 5 new innovative materials into the company library each quarter.
- Research and integrate at least 3 new design approaches into projects each quarter.
- Maintain alignment of material choices with project budgets, achieving cost efficiency in 90% of cases.
- Present quarterly updates to the team on 3 or more emerging trends and materials relevant to project goals, then discuss how we can integrate them into the company library.

## Collaboration and Communication

**Objective:** Coordinate with other stakeholders (contractors, architects, project managers and leadership) to ensure seamless project execution.

**Measurement:** Resolve project-related issues within a 3-day timeframe.

## Training

**Objective:** Expedite onboarding by mastering company systems, tools, and protocols through team knowledge sharing, targeted courses, and certifications.

**Measurement:**

- Become a power user of Blue Beam by Revu within 60 days of start
- Become an experienced user of Salesforce within 90 days of start or 30 days of Phase 1 roll out
- Become a proficient user of Builder Trend within 30 days and until complete transition to Salesforce or other project management tool

## **Salary & Benefits:**

- Salary DOE; \$60k – \$80K
- Annual bonus based on personal contribution & company performance
- Individual Bonus based on product development
- 3 weeks PTO + 8 Federal Holidays Off
- Mileage reimbursed at IRS rate and \$50/mo phone allowance
- Health & dental benefits
- 401(k) with 4% company matching